

## Customer Testimonial

Company:	Steelscape
Industry:	Manufacturing (metallic-coated and pre-painted steel)
Chemicals/Solvents:	Toluene, Methanol, Acetone, Butyl Acetate
Chemical Volume:	30,000 gallons per year
Onsite Equipment:	A40
Annual Savings:	\$28,000 - \$35,000
Waste Reduction:	51%



### Application Profile

Steelscape (Fairfield, AL) uses a wash solvent to clean the pans, pumps and lines for every changeover. A clean up can use anywhere from 5 – 8 gallons for each paint change. Each month Steelscape averages approximately 250 paint changes. Prior to recycling, Steelscape shipped out 40 hazardous waste drums per month. By using the A40 unit, Steelscape cut their waste generation in half and saved \$30,000+ annually in the process.

According to Ron King (Steelscape's Process Engineer), "our out of pocket cost was limited to setting up the electrical and air, which was minimal. The 'pay as you go approach' guaranteed instant payback without having to wait for the unit cost to be recouped. Due to the savings realized and the effectiveness of the process at the Fairfield plant, our Kalama plant has also decided to install a unit."

"We have a very difficult recycling application due to the use of high solids paint. Typically, 50% or more of our waste is paint solids. CleanPlanet was not deterred. They partnered with us to find a solution, and continue to actively work with us to improve our process and yields. The highest compliment that I can give to these guys is that they are a true partner.

At this point, we're easily able to process 4 batches (180 gallons) in a 24 hr period. We've found savings in both the reduced amount of solvent purchased and the reduced amount of waste shipped. Their service is both good for business and good for the environment. I'm a big advocate."

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